

## SORT Methodology

- Optimization
- Rationalization
- Transformation

*A value driven infrastructure modernization plan positions organizations for competitive advantage.*

Often companies are solicited with technology solutions that promise lower total costs of acquisition (TCA) or ownership (TCO). But many of these “solutions” fail to optimize the organization’s existing assets or consider the company’s long-term business strategy.

Vicom Infinity expertly architects solutions to meet each client’s unique needs. Our value-based approach to modernization considers not only the latest available technology, but also the client’s legacy investments and business needs.

Our SORT Methodology provides an unbiased IT infrastructure evaluation from a business, technical and financial perspective, ensuring optimal value derived and enabling the achievement of desired business outcomes.

### The SORT Workshop

It’s sometimes challenging for companies to transcend their political silos or spheres of influence and determine what solution is best for the business. Vicom Infinity’s SORT methodology provides an impartial assessment based on business requirements and challenges. Our expertise across multiple environments and partnerships with leading technology companies enables us to architect the optimal solution to improve your business outcomes.

Vicom Infinity can conduct a SORT workshop for your organization, providing the foundation for a value-based recommendation. Vicom Infinity’s Consultants will coordinate IT, Line of Business, and Senior Management representatives for participation or interviews. We’ll facilitate a discussion about the challenges and needs of each group, departmental and organizational short and long-term goals, and the company’s business strategy. Challenges and needs will be addressed from the business, technical and financial perspectives.

### A VALUE-BASED APPROACH TO MODERNIZATION:

- Applies each organization’s unique business requirements to their functional IT requirements to derive a Fit for Purpose Strategy
- Breaks down silos by enabling a client centric approach to platform and application determination
- Reduces costs by optimizing your legacy investments in infrastructure, skills and people
- Determines the optimal infrastructure to support your current and future business objectives

The SORT Workshop provides invaluable insight into the nonfunctional requirement data points utilized in the SORT Methodology. Vicom Infinity applies these business directed nonfunctional requirements to the identified functional IT requirements of your organization to derive a Fit-for-Purpose Strategy upon which unbiased application and platform decisions can be made.

Vicom Infinity’s Consultants work collaboratively with our clients throughout the SORT process, evaluating solution scenarios to ensure their effectiveness in addressing challenges, current needs and future expectations.

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## Vicom Infinity's SORT Methodology

Vicom Infinity understands that taking an enterprise wide view of modernization provides the best optimization. The SORT Methodology incorporates proven processes and tools to gain a comprehensive understanding of an organization's current assets, utilization, resource allocation, business and functional challenges and needs, and future requirements.

- Conduct in-depth interviews or workshops to determine nonfunctional requirements including business driven needs and challenges.
- Determine functional IT requirements, challenges, and processes.
- Employ Software Asset Management to inventory and determine function, utilization and currency of all software assets.
- Inventory and determine function and currency of all hardware assets, utilizing data collection and capacity reporting tools to analyze utilization and capacity.
- Assess current cost structure including software license and usage fees and hardware acquisition contracts.
- Employ a Fit-for-Purpose process for assessing the applications best suited to meet the client's needs, running scenarios across the identified challenge areas.
- Architect the optimal environment for implementation.



**Vicom Infinity's SORT Methodology optimizes existing investments in people, skills, and assets, while modernizing to achieve business objectives.**

### Why Vicom Infinity for SORT?

Vicom Infinity's team of IT Consultants and Architects has both the expertise and demonstrated experience to design the optimal solution to meet each client's unique needs and position them for competitive advantage.

- Expertise in architecting, implementing, and managing a broad range of technology environments
- Deep technical skills in hardware, software, networking, and services
- Proficiency in and access to the most effective tools and processes for gaining insight and making determinations.
- Solid business and financial acumen
- Ability to leverage partnerships with leading technology companies such as IBM, Cisco, Vicom Infinity, Red Hat, and Suse
- An absolute commitment to the client relationship and your project's success

**Vicom Infinity's SORT Methodology takes the politics out of technology decisions, using business needs, functional requirements, and financial considerations to architect the optimal solution for each unique organization.**

### CONTACT US

For more information about Vicom Infinity's SORT Methodology or legacy modernization, please contact us at [info@vicominfinity.com](mailto:info@vicominfinity.com) or **631-694-3900**.

To learn more about Vicom Infinity Inc., please visit our website at [vicominfinity.com](http://vicominfinity.com)